

Executive summary

29 Buffalo Avenue benefits from a booming Brooklyn rental market — average rent reached \$3,200/month in 2024, up 3% — and especially strong Bed-Stuy demand, with rental applications up 20% year-over-year and home values up more than 8%. The property's overall risk profile is low-to-moderate, with the main items to monitor being demand-growth pacing and some demographic concentration in its renter base.

Brooklyn's booming rental market

Brooklyn's real estate market continues to soar. In 2024, average rent in Brooklyn reached \$3,200 per month, a steady 3% increase from 2023, while remaining more affordable than Manhattan. Demand for apartments in neighborhoods like Bedford-Stuyvesant has surged, with rental applications up 20% year-over-year — a strong trend that should be tracked over multiple years before treating it as a permanent new baseline for renewal pricing.

Bed-Stuy's appeal to younger renters

Bedford-Stuyvesant is one of the most sought-after neighborhoods in Brooklyn, with home values rising more than 8% in the past year. The area has become a hub for young professionals, creatives, and families, and roughly 70% of Bed-Stuy renters are under 35 — a real strength, but one that carries some concentration risk if that group's preferences or affordability shift, worth balancing with broader marketing over time.

Local investment and institutional demand

- Local investment: a 15% increase in small businesses opening in the area, along with new parks and green spaces, supports quality of life and neighborhood desirability.
- Institutional demand: proximity to Pratt Institute and Brooklyn College provides a steady pool of student and academic-adjacent renters, supplementing broader neighborhood demand.

Risk summary

Risk area	Observation	Risk level	Mitigation
Demand growth pace	Bed-Stuy rental applications up 20% YoY (2024); home values up 8%+ over the past year	Moderate	Price to sustained multi-year demand rather than a single strong year
Demographic concentration	70% of Bed-Stuy renters are under 35	Low	Diversify marketing beyond a single age demographic to reduce concentration risk
Institutional / education dependency	Steady demand linked to nearby Pratt Institute and Brooklyn College	Low	Monitor enrollment trends at nearby institutions as a demand indicator
Transit dependency	Value tied to J, M, Z subway access; ~30 min average commute to Manhattan	Low	Monitor transit service reliability and any planned changes
Multifamily supply growth	Brooklyn multifamily transactions up 12% in 2024	Low	Monitor new multifamily supply as a factor in competitive positioning

Multifamily trend and transit access

Brooklyn saw a 12% increase in multifamily transactions in 2024, as more renters opt for the convenience and community feel these properties offer — a trend 29 Buffalo Avenue is well positioned to benefit from, though rising multifamily supply also means more

competing inventory to differentiate against over time. Transit access via the J, M, and Z lines keeps the average commute to Manhattan around 30 minutes, a core value driver outside direct ownership control.

Outlook and recommendation

29 Buffalo Avenue's overall risk profile is low-to-moderate, supported by strong Bed-Stuy demand growth and favorable borough-wide trends. We recommend pricing renewals to sustained multi-year demand rather than 2024's strong growth alone, diversifying marketing beyond the under-35 demographic to reduce concentration risk, and monitoring new multifamily supply as a factor in competitive positioning.